L'AW'OFFICES

## SHOOK, HARDY & BACON

TWENTIETH FLOOR MERCANTILE BANK TOWER

HOL WALNUT

(816) 474-6550 TELECOPIER (816) 421-5547

(1) T. TELEV 436301 (0) 921-5547

W:U.T. TELEX 426291 (SHB KSC)-ZAP MAIL (816) 474-6551 TWELVE WYANDOTTE PLAZA

120 WEST 1214 STREET, SUITE 600:
KANSAS CITY, MISSOURI 64105
(816) 474-6888

TELECOPIER (816) 472-7069

W.U.T. TELEX 424025 (SHK'HDY BAC UD)

ZAP MAIL (816) 474-4064

March 11, 1987

Alexander Holtzman, Esq. Philip Morris Incorporated 120 Park Avenue New York, New York 10017

Re: LS, Inc. - Board of Directors

Dear Alex:

40 CORPORATE WOODS, SUITE 650:

9401 INDIAN CREEK PARKWAY.

P. O. BOX 25128

OVERLAND PARK, KANSAS 66225

(913) 451-6060:

TELECOPIER (913):451-6060 (X14)

ZAP MAIL (913) 451-2795

If you are in agreement with my serving as Philip Morris' representative on the Board of LS, Inc., I would appreciate your signing the enclosed Shareholder Consent and returning it to me at your earliest convenience.

Best personal regards.

Sincerely

Charles R. Wall

CRW/jj Enclosure